

September Events September 5th - LABOR DAY, Club Closed September 6th - Girls Just Wanna Have Funds September 7th - Wine Tasting September 8th - Members' Social

September 9th - "The Voice of Texas" Breakfast Broadcast Series with am700-KSEV Radio

September 13th - Ladies Texas Hold'Em

September 15th - DSS: Houston Symphony, Ladies Wine Social and YP Game Night

September 16th - Love the Pearls Luncheon

September 18th - Bridal Open House

September 21st - The HOUSTON Club and GLO Lyceum Speaker Series and Mentor Program Reception

September 22nd - Ferrari-Carano Wine Dinner

September 23rd - YP Round Table

September 24th - The Royal Ball: Father/ Daughter Dance

September 27th - Book Club

September 28th - Executive Women in Leadership Lunch Series

September 29th - Business Networking Social with Live Music and Black Tie Boxing October Events October 4th - Girls Just Wanna Have Funds

October 5th - Wine Tasting

October 6th - Wine Auction

October 11th - Ladies Texas Hold'Em

October 12th - Revana Wine Dinner

October 13th - Members' Social

October 14th - "The Voice of Texas" Breakfast Broadcast Series with am700-KSEV Radio

October 19th - Oktoberfest

October 20th - Ladies Wine Social

October 21st - Dinner and Dance

October 25th - Book Club

October 26th - Executive Women in Leadership

October 27th - BNS and YP Game Night

October 30th - Halloween Party / Brunch

The HOUSTON Club

Clubber

SEPTEMBER / OCTOBER 2011 Volume 59, No. 6

The HOUSTON Club and The Houston Symphony proudly present Supper & The Symphony Friday, September 30th



The HOUSTON Club presents

The Royal Ball

Father-Daughter Dinner & Dance

Saturday, September 24th 6:30 – 9:00pm Bush Room

> \$75++ per Father/Daughte

Dance the night away to tunes spun by a DJ.

Fathers – bring your daughters for a memorable evening of dining and dancing.

Reservations required. Please reserve online at www.houstonclub.org or call (713) 225-1661.



A Spooky Halloween Party Brunch

Sunday, October 30th 10:30am to 1:30pm

Adults: \$25++ Kids 4 – 12: \$13++ Children under 4: Free

stume contest Pumpkin carving Moon walks Visit the *Haunted House*... *if you dare*



Reservations required. Please reserve online or by calling (713) 225-1661.

The HOUSTON Club

2011 - 2012 Board of Directors

President: Thomas G. Bett

Vice President: Frank S. Hinnant

Secretary / Treasurer: William D. Hanna

Directors: Matthew J. Dickson, Hershel J. Howard II, Stephen C. Jacobs, Chris E. Cookson, Eric S. Feighl, Matthew B. Alford

Ex-Officio: Charles L. Henke

COMMITTEE CHAIRS

Activities Committee: Tonya Anderson Finance Committee: William D. Hanna House Committee: William D. Hanna Membership Committee: Joe Edd Nelson Wine Committee: James Moore Welcoming Committee: Chris Cookson

MANAGEMENT

Nadia Eloufir General Manager 713-229-2209 nadia.eloufir@houstonclub.org

FOOD & BEVERAGE

Luz Botello Executive Chef chef@houstonclub.org

Allan Santiago Service Director 713-229-2220 asantiago@houstonclub.org

ACCOUNTING

Lucy Carreon Controller 713-229-2217 Icarreon@houstonclub.org

MEMBERSHIP

Cynthia Fodell Mott Membership Director 713-229-2216 cynthia@houstonclub.org Arteerean Jefferson Concierge 713-225-1661 arteerean@houstonclub.org

Shirley Jones Member Event Coordinator 713-229-2213 sjones@houstonclub.org

Hanna Doyle Member Relations Coordinator 713-229-2207 hdoyle@houstonclub.org

CATERING / SOCIAL EVENTS

Mesita Partridge Catering Director 713-229-2211 mpartridge@houstonclub.org

Terri Porche Catering Manager 713-229-2214 tporche@houstonclub.org The HOUSTON Club & The Houston Symphony proudly present

Supper & The Symphony

The first of an eight part series... Friday, September 30th | 8:00pm Dinner served at 6:00pm in the Bush Room



Tickets: \$100 per person (includes dinner/coffee/dessert after concert

\$115 per person (includes limo transportation)

> Nikko's Worldwide Chauffeured Gewice

Reservations required.

call (713) 225-1661.

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Please reserve online at

www.houstonclub.org or

The HOUSTON Club presents

HOUSTON

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Dinner & Dance Friday, October 21st 7:00 pm to 10:00pm \$45++ per person

Swing Dance Performance at 7:00pm Dance Lesson (optional) 7:05 - 7:45pm Buffet Open 7:00 - 9:00pm

Have you ever heard a big band going to town on a swing song and found your foot inadvertently tapping? Then tonight is the night for you!

Come experience the music and the dance that swept across our great nation from the 1920's to the 1950's.

Reservations required. Please reserve online or call (713) 225-1661.

SEPTEMBER Member Spotlight



Stephen Morgan joined the club in December 2010 and quickly became an active member working with the Welcoming and Young Professional Committees. Stephen was also recently appointed to the Membership Committee where he hopes to further improve recruitment and programming for young professionals at the club. He currently hosts the YP Game Night

put on by the YP Committee once a month where members and guest enjoy Poker in the back of Allen's Landing.

Stephen is a member of the Business Development team at TransTex Gas Services, LP serving as Business Development Manager. His responsibilities include new client development, contract negotiations, and the ongoing sales and marketing of natural gas treating and processing equipment. He also provides continuous customer service and account management to his current clientele.

Before his entry into the Oil & Gas industry, Stephen graduated from Sam Houston State University with a Bachelor of Business Administration in General Business and Management. At Sam Houston he was a student leader serving in the student government and held Executive positions in numerous student organizations including being President of the Delta Tau Delta Fraternity.

Stephen is currently an active member of many social and professional organizations in the Houston area. On a professional level he is active in the Houston Gas Processors Association, the Houston Producers Forum, Young Professionals in Energy, the National Energy Services Association, and Texas Young Professionals. His social and community activities include being a member of the Episcopalian Christ Church Cathedral, a Life Member of the SHSU Alumni Association, an Alumni Advisor to the Epsilon Zeta Chapter of Delta Tau Delta, and a Committeeman for the Houston Livestock Show & Rodeo.

Stephen works in downtown, and enjoys the clubs proximity to his office and many of his clients. His favorite club activities include working out on the eighth floor (when he can convince himself to do so), attending the networking socials, and enjoying an after work beverage in Allen's Landing with his favorite bartender, Ms. Irma.



Employee Spotlight

In October, **Denisha Mathis** will celebrate her two year anniversary at the Club. Denisha's smile is the first thing you will notice about her and her great attitude follows. It is impossible not to smile when you are around Denisha. Please congratulate her on her anniversary

when you see her in the Club next and we challenge you not to smile when you see her. Congratulations Denisha!



A Message from the Manager

Since my last article in the Clubber, we have elected new Board Members and a new President, grew our membership, increased Member visits over prior year, exceeded our catering sales budget, concluded the first six months of our fiscal year with net income above expectations, added an array of fantastic Member Events, changed our buffet concept and held a wine auction. The

year has been off to a great start! However, the most significant news to report has been the topic of our Special Meeting on August the 15th.

During that meeting, the Board informed the attending Members that it has accepted a proposal from Skanska, a commercial development company interested in purchasing the building. Skanska offered to pay the Club \$1,050,000 in exchange for leaving our lease 27 months early. Prior to receiving this proposal, it was established that remaining in our current location was not financially feasible. A Real Estate Committee had already canvassed the Central Business District for future locations and was met with positive responses. More detailed information on this process and the Skanska proposal has been provided to you in a detailed letter. Please contact me directly should you not have received this letter. The Members responded favorably to the Boards' actions upon which discussion quickly turned to our future. Where are we going? What will our Club look like? How do we fund our new Club? Can we do this in 18 months?

This is an exciting time and your Board and Management are up to the task. Substantial work has been done in the following areas: searching for a location, obtaining proposals for Project Management, developing business pro-formas, formation of an Art Committee, and laying the groundwork for fundraising. The information gathered from this work gives us the confidence in our ability to succeed and we will report throughout the process.

We have a unique opportunity to reset our business model, rather than adjusting to a model formulated decades ago. I have attended nearly all Committee Meetings and also spoke with many of you about your Club experiences ranging from food and service to programming, dress code, and how the Club may better serve you. In combination with financial indicators, a clearer picture of who we are and who we want to be emerges. A Business Planning Task Force has been formed to provide valuable insight and is aimed to represent a cross section of our membership in gender, age and length of membership. The team is comprised of our current President and a past Board President, a Board Member, selected Committee Members and Chairs, Management, as well as others representative of our Membership. The resulting Business Plan will be submitted to our Board and all Committees for further input so that we may present a roadmap that has truly been a collaborative effort.

At our core, we are a membership Club and our business model needs to be able to support itself on that premise. Below are some key thoughts that will be considered by the Business Planning Task Force, of which a few capture some of the discussion from the Special Meeting:

• If you catch me in the elevator and ask me what is your Club all about, my response would be: "The Houston Club is a Business and Social Club with strong Member programming. We pride ourselves on our rich history, traditions and our membership. We have member-programming events that in volume; quality and diversity set ourselves apart from our competitors. We are a warm and welcoming place where you will form connections for business and friendships that will last a lifetime." In the elevator, I might be less eloquent, but the message remains the same.

- To truly be in the catering business, significant space must be dedicated, supported by ample parking all throughout the day, and floor to ceiling windows with a view. Not meeting all three of these criteria results in a build-out proposition and operating expenses that do not outweigh the revenue benefits. Catering will remain a part of our business, but consider that at the time our Club was built, all Club spaces were developed for Member usage and used as such.
- Space must be dedicated to support our numerous programming events.
- Clubs are about creating connections and all spaces must enhance that purpose. That may mean a bar that is larger and somewhat curved to allow for more conversation, a dedicated cigar room with lockers, wine storage and lockers that serve as space dividers creating intimate spaces, a larger casual lunch concept where the dress code is relaxed and a more formal tablecloth concept where adherence to dress code creates an environment conducive to business and conversation. Space should be more welcoming to our growing female Membership. We should consider a heritage wall in public view where we honor our past Presidents, and news worthy items throughout the life of our Club. We envision these spaces in a transitional design on par with the finest Clubs in the nation, reflecting design elements from our current home and art that is specific to our Club and Houston history.
- A Club needs to support the manner in which business is conducted. We need to transition from a "meal-centric" Club to an "all-day" Club that is highly amenitized. Think "touchdown rooms" where you can do business and have the privacy to meet clients or conduct interviews, all the while linked to the latest technology. Envision a lobby where you are greeted with a hospitality station with coffee, a warm cookie, newspapers, and amenities that support a longer visit to the Club, ranging from true concierge services, such as setting up your video conferencing to printing your newspaper of choice, or something as simple as mouthwash in the restrooms.
- A Club's definition of success is membership growth. There are of course many other factors, such as food and beverage revenue, cost control, etc., but at the core of every action and decision, the answer should be "yes" to the following question: Will this generate more memberships or positively impact member retention? Keeping that question at the forefront, decisions become clear ranging from square footage of our new space, to dress code and what our menu should look like.
- Starting with fiscal 2010, 65% of our new enrollments are 40 and under. Within the first year of enrollment, we have greater member retention among our Junior Membership.
- The Central Business District has always been our home and is the market we are canvassing for our new location. In our search for a sixth home, we realize we are attached to downtown, not to a building.

We are facing a formidable task and throughout the process will need your input and reaction. I am glad to have already received many thoughts and ideas from you. Please continue to reach out. Additionally, we will send small surveys to gather more information.

Before signing off, I would like to take a moment to thank the entire Houston Club staff, our Board and Committees for their dedication. I am proud to be a part of this exciting time as we shape the Club's next chapter.

> Warm Regards, Nadia Eloufir

Catering at The HOUSTON Club

OCTOBER Member Spotlight



SAVE THE DATE!

The Houston Club Fall 2011 Bridal Soiree

Join us for an exciting afternoon of Cocktails, Lite Bites, Houston's Finest Bridal Vendors, Door Prizes and a Tour of our Historic Facility.

> September 18, 2011 2pm- 5pm Texas Ballroom- 10th floor Complimentary Admission

RSVP by September 16, 2011 to:

Tporche@houstonclub.org or 713-229-2214

THE HOLIDAY SEASON IS ALMOST HERE!

Santa's sleigh is drawing near.

Family and friends fill the halls, while beautiful poinsettias line the walls.

Join us at The Houston Club this December. We will create an event you will always remember.



Allow us to accommodate your groups of 6 to 650. A holiday breakfast, lunch, or evening affair is a great way to thank your staff. Dates are quickly filling up so please contact the catering department as soon as possible.

Call us today! Mesita Partridge or Terri Porche at 713.229.2211

The Houston Club is the perfect location for Corporate Meetings, Conferences, Training Seminars, Tradeshows as well as Social events and Galas.



Dr. Mary Ann Reynolds (Wilkins) grew up in Canyon, Texas. The love of music in her family led her to pursue degrees in piano and organ and she later obtained graduate degrees in Public School Administration.

In her educational career, Dr. Reynolds served as a Teacher, Administrator, and Adjunct Professor for the University of Houston and HBU. As Interim Super-

intendent of Fort Bend ISD, Dr. Reynolds led a district of 50,000 students and 5,000 employees.

In 2000, Dr. Reynolds joined Stewart Title where she currently serves as Senior Vice President and Manager for Commercial Business Development in Houston. Her client focus is on Commercial Real Estate Attorneys, Bankers, Brokers and Developers.

Dr. Reynolds is very active in the Houston Community. She is the Chairman of the Board for the Greater Houston Women's Chamber of Commerce and also serves on the Boards of Directors for the Jones Partners at Rice University, the Greater Houston Preservation Alliance, the Houston Chapter of NAIOP, and the American Red Cross.

Previous Board memberships have included Leadership Houston, the Houston Ballet, the Houston Symphony, and Methodist Hospital of Sugar Land. The American Heart Association presented Dr. Reynolds a national award for Leadership in fundraising for medical research. Currently, she is participating in the 2010 Business and Civic Leadership Program for the Center of Houston's Future organization.

Dr. Reynolds is an accomplished pianist and has recorded three piano CD's. She has three children, four grandchildren, and is married to Dr. Robert Wilkins, an Ophthalmologist, Co-Founder of Houston Eye Associates, and a Playwright.

Favorite Leadership Quote:

"A good leader inspires people to have confidence in the leader;

A great leader inspires people to have confidence in themselves."

The HOUSTON Club would like to acknowledge ...



Our distinguished member, *Mitch Tiras* who was featured on the front page of the Houston Business Journal the week of August 5-11. His extensive knowledge and expertise in the area of corporate energy and tax structuring was the focus of an article entitled "The 'Science'

of Shale Valuations" wherein he discussed the surging asset value of this investment, stating "the uncertainty of shale production bars anyone who doesn't have deep pockets from investing in the shale game \dots "

We are proud to honor Mitch Tiras and his accomplishments.

www.Scene at the Club



ABOVE: (I to r) Hank Bachmann, Barry Schneider and Matthew Dickson browsing the wine selection.

Wine Auction



ABOVE: Wine Committee Chairman, Jimmy Moore starts the auction.



ABOVE: Valerie Moore and Stacy Owen at the Wine Auction.



ABOVE: Jennifer Scruggs Reed and Steve Reed.



ABOVE: Dwayne Jones, Martin Crichlow, Jr., and Pamela Scott enjoying some social time.





ABOVE: Ken Beaman and Dianne Newman at the Members' Social.



ABOVE: Cassandra and Chris Cookson getting ready for their lobster feast.



ABOVE: Jay and Tamara Murphy enjoying their lobster dinners.







ABOVE: Christopher Williams and Patrick Rivers arriving at the BNS event.



ABOVE: Kimberly Rawson, Michael Lanier and Alice Liang enjoying some social time.



deep discussion.



ABOVE: Eric Standlee and Damon Henrichs networking with friends.

ABOVE: Club President, Thomas Bett shows he's having a good time.



ABOVE: Sherri Charrin, Liz Nyaburi and Jennifer Scruggs Reed catch up with each other.



ABOVE: Nancy Glenn, Kevin Pennell and Keith Cole share some interesting viewpoints.



ABOVE: Terri Moran, Fred Go<mark>erges and Mandy Bennett</mark> in attendance at the July BNS event.



ABOVE: Karen Slife Cook and Jodie Parker enjoying their time.





Originally founded as a Literary Organization, The HOUSTON Club has been a gathering place for the city's business, financial, cultural, and civic leaders since 1894; the

ideas that became the foundation for the vision of our great city were born in our Club.

Do you have a beautiful bookcase filled with unread literature that has become mere decoration? We welcome suggestions for our reading selections so we can all adorn our minds with books you have been meaning to read. Is there a book that has significantly impacted your life? We want to hear about it! Others may be transformed by the stimulating passages as well.

The purpose of our Book Club is to challenge, entertain, and enlighten the lives of those in attendance. We aim to be a resource that will bring readers together and encourage reading for both enrichment and pleasure. We focus on books centered around classic, current, and progressive issues, which provokes fascinating discussions. We invite you to come share your bookish beliefs!



Remembering Mr. Bennie Hruzek...

In July, we lost long time dedicated Member, Board Member and Past President Mr. Hruzek. I cannot attempt to do Mr. Hruzek justice in a short article and having only spent one year at the Club with him. We have asked his son, James Hruzek, also our Member and part

of the Club's Finance Committee, to write an article about his father and his interactions with the Club once he can dedicate more time as he has the added responsibility of filling his father's place at their firm. Mr. Hruzek hired me last year and immediately imparted an impression that this was a Club and President I would love to be associated with. A funny story was, one of my first duties was to put our freight elevator under a maintenance contract. We had numerous issues with the service provider for the elevator and the Club was asked to pay great amounts of money while we remained with an elevator that continued to not be in perfect shape. Charlie Henke, then President, recommended we call upon the negotiating skills of "The Velvet Hammer", also known as Mr. Hruzek. He could not have been more right. I quietly watched as Mr. Hruzek's approach caused the elevator company at fault to admit numerous errors and we ended up with a greatly reduced bill and a maintenance contract with another firm protecting the Club. I am pleased that the Club could be a part of the funeral as we provided the food and service and am glad I was able to experience working with Mr. Hruzek, as he always exemplified being a voice of reason.

- Nadia Eloufir



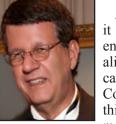
ACTIVITIES COMMITTEE UPDATE

If you were unable to attend as many Club events during the summer as you'd like, plan on making attendance a priority now. Our ongoing events such as the monthly Ladies Wine Socials, Girls Just Wanna Have Funds, Ladies Texas Hold 'Em, Members' Socials, and Business Networking Socials (to name a

few) continue to draw larger and more enthusiastic crowds. The Book Club continues to be an enlightening and fun event. Please join this group of men and women on the last Tuesday of the month at 5:30 pm. Who could pass up "The Wonderful World of Pearls" event which will be held on Friday, September 16 at lunch time? We also look forward to adding a monthly Bridge game to our Clubs within a Club, as well as a Father Daughter Dance scheduled for September 24. You won't want to miss cooking with Chef Luz or the Executive Women in Leadership luncheon series or Dinner and a Movie, or any of the many outstanding wine events. Our distinguished speaker's series continues to draw wonderful speakers and participation. We are especially excited about our new alliance with The Houston Symphony and look forward to "Supper & Symphony" events as well and dinner and dancing this fall. Last but certainly not least, put New Year's Eve on your calendar now. Our "Diamonds are Forever" event promises to be the Club's best to date. Please see details of all these events and more elsewhere in The Clubber.

- Tonya Anderson

MEMBERSHIP COMMITTEE UPDATE



As Chairman of the Membership Committee, it is my goal to return our membership enrollment process "back to basics" and in alignment with our Club Bylaws. The Bylaws call for a step-by-step process involving Committee and Board approval. I believe that this process creates an element of pride in membership and is a premise

we are aiming to restore. The Houston Club is an institution in Houston and our membership process should reflect our status.

Our membership application process is our best tool to improve retention. Per the Club's Bylaws, the Membership Committee, will also review all resigns and follow up with the resigning Member if no clear reason was supplied, in order to find out more.

We are working on several new programs that I believe will enhance the Club experience. You may have noticed the "Benefits of Membership" cards placed throughout the Club. The purpose of these cards is to inform guests attending events within the Club, of the privileges and benefits of affiliation. Cynthia's contact information is provided on the back. Please feel free to pass these along to friends and colleagues. Additionally, a partnership with Houston Grand Opera is still in the planning phase. This will be a unique cultural opportunity for our membership. Cross promotional efforts between HGO season ticket holders and our membership are sure to make for a strong partnership and present membership opportunities for both.

- Joe Edd Nelson

THE VOICE OF TEXAS Breakfast Broadcast Series

at The HOUSTON Club with *Sam Malone* on *AM700/KSEV*



Join us Friday, September 9th and again on Friday, October 14th!

OK, so maybe I got a little excited. After all, I've been on the air for over 25 years and love the business. Houston has a great reputation across America as having had some of the greatest radio stations. So, when the opportunity arose to take my show to The HOUSTON Club for a **live morning show broadcast**, the answer was a resounding, "Yes!"

KSEV has been able to handle the needs of its listeners, and the demands of advertisers. And, we're coming back to downtown Houston for a live version of "The Sam Malone Show!" There's something poetic, if not ironic, that "The Voice of Texas" will be joining the rich heritage of The HOUSTON Club, where so much of our city's history was discussed *before* it was made. Another great partnership is born!

Complimentary Breakfast Buffet with Omelets prepared to your liking by Chef Luz



6:00 – 9:00am

Reservations required, please RSVP online at www.houstonclub.org or call 713-225-1661

Diamonds Are Forever... New Year's Eve 2011 December 31st, 2011

Save the Date!

\$100++ per person

Reserve before Nov. 1st and receive a 10% discount!

Music provided by the Kit Reid Band

EVENT TIMES

Doors & Bar open at 7:30pm Dinner Served at 8:30pm Champagne Toast at Midnight Dancing & Live Music from 10:00 pm to 12:30am

PEOPLE IN THE NEWS...



Welcoming Galveston! From left, Dr. Bob Wilkins, Houston ophthalmologist and 'Galveston! The Musical' playwright, joined Galveston Mayor Joe Jaworski, Houston Mayor

Around & About: Week of June 24, 2011 PHOTO COURTESY OF MORRIS MALAKOFF

Annise Parker and Phillip Duggins, founding director of Masquerade Theatre Co., to celebrate the launch of ticket sales for the musical, which will run at Hobby Center September 30 through October 9.

September 21st - InHouston Healthcare Networking Mixer 5pm - 8pm The Grill Free admission / cash bar

September 22nd - InHouston Healthcare Job Fair 10am - 4pm Texas Bar – *The Grill* Free admission / cash bar

Young Professionals at The HOUSTON Club...



In an era where private clubs nationwide have been dealing with depreciating membership numbers, The HOUSTON Club has been growing at a more than steady rate this year. In 2011 alone, our Resident Membership has grown by approximately 9%, but the real evidence of the Club's

membership success story is in our Junior Membership category. Our Club's Young Professional (YP) group has grown by 93% since the end of 2010, as of August. This is a testament to the hard work of both our members and the Club staff who have actively pursued the recruitment of young Houston professionals to insure the future of our beloved club.

In an effort to build on programming and activities for this influx of Junior Membership, the YP Committee has been working hard to plan and promote activities such as our monthly Poker Night and the new Mentorship Program detailed on the opposite page. Also, we are bringing back our exclusive Executive Roundtable Speaker Series in September with the President and CEO of Enterprise Products as our honored guest. We are very excited about the rebirth and creation of these events as an additional benefit to being a member of The HOUSTON Club.

If you are interested in joining the efforts of the YP Committee in planning and coordinating events for our Junior Membership, please let the Club know (mentor@houstonclub.org and mentee@houstonclug.org) and we will contact you directly. The YP Committee is very excited about the Club's future, and intends to maintain the high quality standards and ambience that is The HOUSTON Club.

Sincerely, Stephen C. Morgan YP Committee Member

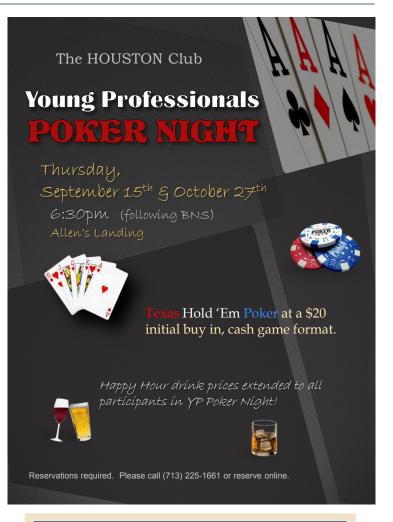
Mentor Program Cocktail Reception



Wednesday, September 21st 5:30 - 7:00pm

The HOUSTON Club invites our esteemed Mentors to meet and share your ideas and approach to making our first Mentorship Series a great success!

Please RSVP to Arteerean at (713) 225-1661 or arteerean@houstonclub.org



The HOUSTON Club

Young Professionals Executive Round Table

presents

Mike Creel President and CEO Enterprise Products



Friday, September 23rd 12:00 - 1:30pm \$20++

This event is limited to 20 people only. Reservations must be made in advance.

(Any cancellations will require a 72-hr advance notice to avoid the full charge.)

Reservations required. Please reserve online or call (713) 225-1661.

Dear Respected Member,

It is with great excitement that we introduce The HOUSTON Club Mentorship Series. This new program seeks to foster one-on-one relationships between some of the club's younger members, and some of its most experienced; strengthening the foundation of fellowship that the club was built upon. The program will run for nine months commencing on Wednesday September 21st, 2011 with a kick-off reception from 5:30-7:30pm and culminating with an Awards Banquet to be held in mid-June next year. During this time participants will have the opportunity to form long lasting bonds and to share in the wealth of knowledge and experience that abounds our historic club.

Please let this letter serve as an invitation to those of you interested in becoming a Mentor to one (and no more than two) talented Young Professionals and fellow members of The HOUSTON Club. If you are eager to share your talents, knowledge, and experiences with a young professional, please forward your bio to mentor@houstonclub.org.

Likewise, if you are a Young Professional who would appreciate the opportunity to seek the advice of and learn from, some of Houston's most experienced and respected leaders please send your resume and a brief description of what you hope to gain from this program to mentee@houstonclub.org.

Our goal for this inaugural Mentorship Series is to engage 20 Mentors. We will send the bios of each of our distinguished Mentors, devoid of personal information, to all interested Mentees who will then select their top three candidates. This process will ensure that Mentees are selecting Mentors with the most relevant experience, and not based on status. The Mentorship Committee will then work to appropriately match each Junior Mentee to a Mentor based upon preferences.

Once matched it is the responsibility of the Mentee to make the necessary phone calls and emails to schedule meetings with his or her respective Mentor. The total time commitment for duration of the program is flexible and will be up to each Mentor and Mentee, however the expected minimum is to meet once per month for lunch or Happy Hour.

I hope you will join Matt Dickson, Mark McPherson, Elizabeth Sweigart and me in our excitement as we bring this very important program to The HOUSTON Club. I would like to request that you kindly pass this letter along to your spouse / significant other to solicit their participation, as it is our desire to give all of our members the opportunity to take part in this experience.

Our philosophy . . . If you want to know the road ahead, talk with someone who is coming back.

Thank you in advance for your stewardship and support of The HOUSTON Club Mentorship Series.

Respectfully, Cynthia Fodell Mott Membership Director

The HOUSTON Club Presents ...



Love The Pearls!"

The Wonderful World of Pearls !

Please Join Us For Lunch at 11:30 AM on Friday September 16



Guest Speaker... During lunch, an International Pearl Expert will take you inside the fascinating world of pearl production. You will enjoy learning about pearls at this relaxed and entertaining event while discovering the past, present and future of the world's oldest gem.

Prizes... After lunch, there will be prize drawings for beautiful pearls and the fun continues into The Gallery of Pearls where the world's largest selection of pearl jewelry will be on display including new designs not yet available in stores.





Pearls... There will be an opportunity after lunch to socialize and shop for quality pearls direct from the producer at incredible savings.

Gifts... A special gift to all ladies in attendance is a pair of pearl stud earrings with a retail value of \$199.

Couples and Guests Encouraged \$25++ Reservations Required ~ Please RSVP Online or Call 713-225-1661

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The HOUSTON Club presents



Executive Women in Leadership Lunch Series

with

Alison Comstock Moss

Founder of Empowering Beneficiaries, LLC and a Principal at Paul Comstock Partners

Wednesday, September 28th 11:30am - 1:00pm \$30++ per person

Beating the Odds: Successfully Transitioning to the Next Generation Statistics show that approximately 70% of transition plans do not succeed. Whether leaving money to your children or transitioning your business to the next generation, there are common pitfalls to avoid so that your desired outcome becomes a reality. Alison will share her experience with her family and her client families of what works and common mistakes to avoid.

Reservations required. Please reserve online at www.houstonclub.org or call (713)225-1661.

SEPTEMBER Events

OCTOBER EVENTS

Cancellation Policy: Reservation cancellations must be made at least 48 hours prior to all events, otherwise the full charge will be incurred.



Wednesday, September 7th WINE TASTING -Pinot Extravaganza 5:30 - 7:00pm \$35++ per person



Thursday, September 15th **DSS: HOUSTON SYMPHONY** and Mark Hanson with the

Brass Quintet

11:45am - 1:30pm

\$30++ per person



Wednesday, September 21st

The HOUSTON Club and **GLO LYCEUM SPEAKER SERIES -**"Energy Independence : What Will It Take"

11:30am | \$30++ includes lunch

Dr. Nansen Saleri, Former Chief Reservoir Engineer for Saudi Aramco, CEO of Houston-based Quantum Reservoir Impact



\$10++ per person presented by Hector Villarreal

Thursday, September 29th

BLACK TIE BOXING

Pre-Fight Buffet at 5:30pm; \$15++

\$100 Club Members \$150 Non-Club Members

Sponsored by **SAVARESE**

Thursday, October 6th WINE AUCTION 6:00pm

Get ready for another phenomenal auction. We have some amazing wines



to present. This auction will be open to all Members.

In compliance with TABC, for those Members not in possession of a wine shelf, please be prepared to drink your new acquisition at the Club. So bring friends and



Wednesday, October 26th EXECUTIVE WOMEN IN LEADERSHIP Luncheon Series (with Dr. Mary Ann Reynolds Wilkins) "Manager Heroes": The characteristics and behaviors of great Managers



11:30am | \$30++ per person

BUSINESS NETWORKING SOCIAL

and LIVE MUSIC

Sunday, October 30th **HALLOWEEN PARTY BRUNCH** 10:30am - 1:30pm

Adults \$25++ | Kids 5 - 12 \$13++ Children 4 and under - FREE





NOVEMBER - Save the Date!

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Tuesday, November 1st GIRLS JUST WANNA HAVE FUNDS 5:30 - 7:00pm



Wednesday, November 2nd WINE TASTING 5:30 - 7:00pm



Friday, November 4th **SUPPER & THE SYMPHONY** POPS: "Live & Let Die: The Music of Paul McCartney" 6:00pm



Tuesday, November 8th LADIES TEXAS HOLD'EM 6:00pm

Wednesday, November 9th & 22nd LINKED IN Luncheon 11:30am \$25++ per person



Wednesday, November 16th EXECUTIVE WOMEN IN LEADERSHIP Luncheon Series (with Toni Harris) "Sometimes You Have to Take a

Drastic Step!" 11:30am | \$30++ per person



Thursday, November 17th LADIES WINE SOCIAL 5:30 - 7:00pm

The HOUSTON Club will be closed Friday, November 25th for the Thanksgiving Holiday The HOUSTON Club

Thanksgiving Day Brunch

A feast of family favorites and traditional holiday recipes

Thursday, November 24th 11:00am - 2:00pm (Seating every 30 minutes)



The full menu will be available to view on our website.

Adults \$35++ | Kids (5-12) \$15++ Children 4 and under - Free

Reservations required. Please reserve online or call (713) 225-1661.



Wednesday, November 16th REYNOLDS FAMILY WINE DINNER 6:30pm

The HOUSTON Club and GLO Lyceum Speaker Series

"Election 2012: The State of The Electorate, The Candidates and the Incumbent"



Wednesday, November 30th 11:30am | \$30++ (includes lunch)

Dr. Richard Murray, Bob Lanier Chair in Urban Public Policy (University of Houston), Director of the Survey Research Institute (Hobby Center for Public Policy), and Current ABC-13 Political Commentator



Extraordinary Wine Dinners coming to The HOUSTON Club...

You will want to Google these wineries and learn about the exceptional quality of wines these family owned wineries produce. Make your reservations early, as we may be dealing with limited allocations. What makes Napa unique is the countless stories, like the ones below, where people with an extraordinary amount of passion for wines make their dreams of owning a winery come true.

America remains "the land of opportunity." A big thank you to Members Barry Schneider and Kevin Spears for getting the Club's name in front of these wineries.

Ferrari-Carano Vineyards & Winery – Wine Dinner with a Representative from the Winery September 22

We have patiently stored all the wines for this dinner for a few months now as we wanted to schedule this dinner only when we would be able to have a representative from the winery present. Since 1985, Ferrari-Carano has been a leading producer of world class, nationally acclaimed wines. Vintage after vintage, the wines exhibit a remarkable consistency of style and elegance. Unlike their corporate competitors, Don and Rhonda Carano's uncompromising commitment to quality and excellence is a reflection of their desire to produce memorable wines.

Revana Family Vineyard – Wine Dinner with the Winery Owner

October 12

Located in the heart of Napa Valley, Revana Family Vineyard is a vineyard and winery estate focused on producing world-class Cabernet Sauvignon. For Dr. Madaiah Revana, it is the culmination of his dream to grow and craft wines of exceptional quality. We are pleased that Dr. Revana will be with us this evening and we will likely hear a cardiologist's perspective on wine and health.

Reynolds Family Winery – Wine Dinner with the Winery Owner



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REVANA

November 16

We have had the pleasure of meeting Steve Reynolds, and can promise you that you are in for a fun evening with top quality wines "I traded my dental practice for the life of wine growers in 1994. The winery is Tuscan style, one of my father's favorite winegrowing regions. It is surrounded by 10 acres Cabernet Sauvignon, planted in 1996. We produced our first vintage in 1999 and haven't looked back. We now create eight wines, including a Sauvignon Blanc, Chardonnay, two Pinot Noirs (from the Russian River Valley and Los Carneros), a Merlot, the Estate Cabernet, a Reserve Stag's Leap Cabernet Sauvignon and a red wine Bordeaux blend appropriately called "Persistence".



SUN	MON	TUES	WED	THUR	FRI	SAT
				1 Activities Committee Mtg.	2	3
4	Club Closed	6 Girls Just Wanna Have Funds	7 Wine Tasting - "Pinot Extravaganza"	8 Members' Social	9 LIVE Breakfast Broadcast Series	10
11	12 Membership Committee Mtg.	Wine Committee ¹³ Mtg. Ladies Texas Hold'Em	14 Welcoming Committee Mtg.	DSS: Houston 15 Symphony Ladies Wine Social YP Game Night	16 Love the Pearls Luncheon	17
18 Bridal Open House	19	20 Finance Committee Mtg.	The HOUSTON Club 21 and GLO Lyceum Speaker Series InHouston Jobfair Mentor Prog Cocktail Reception	22 InHouston Jobfair Wine Dinner: Ferrari- Carano	23 YP Executive Round Table	24 The Royal Ball: Father/Daughter Dinner & Dance
25	26	27 Book Club	28 Executive Women in Leadership Lunch Series	BOD Mtg. 29 Black Tie Boxing BNS and Live Music	30 Supper & The Symphony	

OCTOBER Event Calendar

www.houstonclub.org (713) 225-1661

TREE	1	1				(15) 225-1001
SUN	MON	TUES	WED	THUR	FRI	SAT
						1
2	3	4 Girls Just Wanna Have Funds	5 Wine Tasting	6 Wine Auction	7	8
9	10 Membership Committee Mtg.	Wine Committee ¹¹ Mtg. Ladies Texas Hold'Em	12 Revana Wine Dinner	Activities 13 Committee Mtg. Members' Social	14 LIVE Breakfast Broadcast Series	15
16	17	18	19 Oktoberfest	20 Ladies Wine Social	21 Dinner and Dance	22
(30th) Halloween Party / Brunch		25 Finance Committee Mtg.	26 Executive Women in Leadership Lunch Series	27 BOD Mtg. BNS and Live Music YP Game Night	28	29



The HOUSTON Club 811 Rusk Houston, Texas 77002

eatering
Morgan Anthony Bourque – Attorney, Morgan Bourque, Attorney at Law
Daniel B. Cannon – Vice President of Domestic
Sales, Valerus Demitri Chambers – Attorney, Walker &
Chambers
Kwan M. Crooms, Sr Director/Owner, K.M. Crooms Funeral Home
Tyler "Ty" Geoffrey Doyle – <i>Attorney</i> , Smyser Kaplan & Veselka, LLP.

Amanda Rae "Mandy" Bennett – Owner, D'Lish

Catering

Weet our Newest Members

David Victor Flores - Investor/Developer, R&M Global Advisors

- Antoinette "Toni" R. Harris Investment Advisor Representative, Alamo Asset Advisors
- Damon Lee Henrichs Sales & Marketing Manager, ABI Digital Solutions
- Jerald P. "Jerry" Hobby CEO/CTO, Anything Internet

Ronnie Janice - Owner, Janice. Events

- Lawrence Edward Johnson, Jr. Marketing / Event Coordinator, Janice.Events
- Michael William Lalor Project Manager, Rowan Companies, Inc.

Michael Samuel Lanier - Systems Lead, British Petroleum Juichen "Alice" Liang – eCommerce Business Analyst, Schlumberger

Jon Wesley Litt - Account Executive, Whitlock

Korrina I. Manjarrez & Zel R. Saccani - J.D., Saccani Legal and Business Translations

Valton Milton - *Business Development,* K.M. Crooms Funeral Home

Werner "Vern" Tewes Montross - Vice President, Bernstein Wealth Management

Anne Aresty Naman - Director of College Counseling, The John Cooper School

- Yolanda D. O'Neal Financial Advisor, Edward Jones
- Perry Reese Senior Associate, Cresa Partners

Chester Paul Roberts, III - *Chief Creative Officer,* Kingdom Finesse Clothiers

Adam M. Siegel - J.P. Morgan

Eliane "Lia" Smith & John Vickers, III - Attorney, John Vickers Law Firm

Kevin R. Smith, M.D. - Cosmetic Surgery & ENT

Aaron Matthew Stagner - Production Manager, Lone Star Heat Treating Co., Ltd.

Eric S. Standlee – *Principal and VP of Business Development,* American Prudential Capital

Christopher "Chris" Howard Williams - Sales Executive, McVaugh Custom Homes